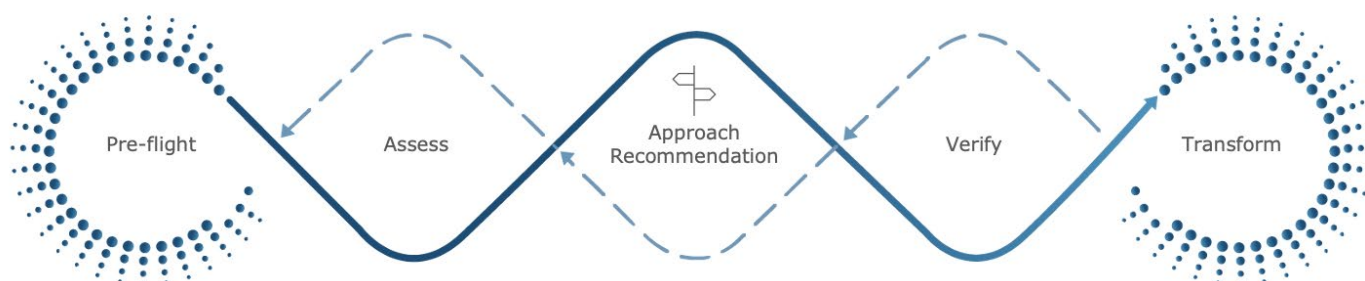




# Simplify your journey to SAP S/4HANA



With SAP® as your strategic ERP platform, S/4HANA® is your 'go to' solution for the digital economy. And with it comes the IT capability required to engage with your clients, employees, suppliers and other key stakeholders in new and intelligent ways while becoming a data-driven organisation.

## EPI-USE Labs offers a five-step approach:

- **PRE-FLIGHT** is an automated assessment that is free of charge; it gives us an overview of your systems.
- **ASSESS** is a broader consulting engagement that focuses on technical feasibility and business value identification.
- **APPROACH RECOMMENDATION** is the stage in which we help you to consider options, and recommend an approach for the way forward.
- **VERIFY** takes things a step further, with a Proof of Concept (POC) conversion.
- **TRANSFORM** moves your business to the S/4HANA digital core and on the road map to an intelligent enterprise.

## Why EPI-USE Labs?



Global reach, professional excellence, extensive experience



SAP Qualified Partner-Packaged solution for conversion to SAP S/4HANA



Move from SAP ERP to SAP S/4HANA quickly and easily



Benefit from rapid time to value, high predictability, and a low-risk, cost-effective transformation



Adopt SAP's Intelligent ERP as the foundation of your future landscape

**SAP® Qualified**  
Partner-Packaged Solution

*We work in tandem with our partner G3G who has an SAP Qualified Partner-Packaged Solution.*

# Pre-flight

EPI-USE Labs' automated Pre-flight assessment delivers rapid insights into:

- Functional usage (including data profiling)
- Enterprise structure
- Data quality and conversion readiness
- Enhancements, Interfaces and Custom Code
- Technical environment analysis, including HR & Payroll and, S/4HANA.

The benefit of the Pre-flight assessment is that it provides very early insights on transformation and migration projects by identifying critical configuration and risk areas. It can accelerate project blueprint and scoping activities. Importantly, all the results are available for you to share with your business.

## Objectives

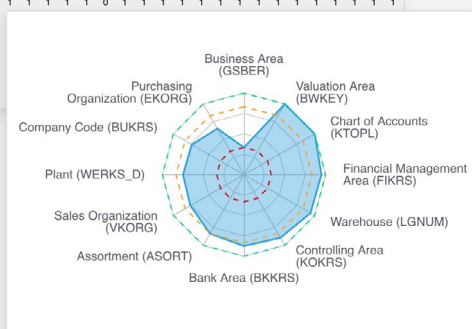
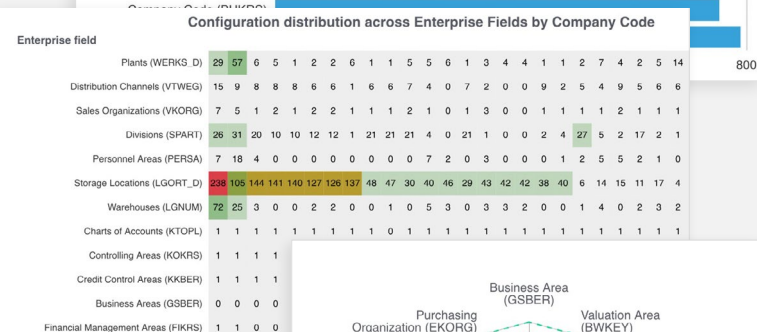
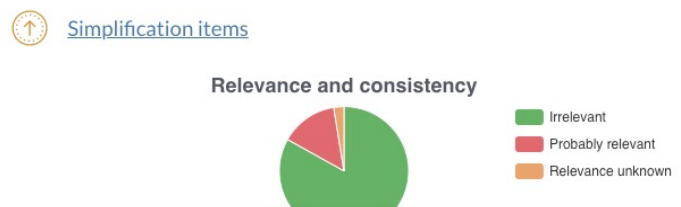
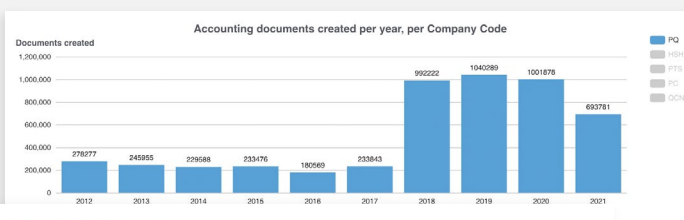
- Identify complexity areas, and ensure project team members are aware of configured structures.
- Validate baseline planning assumptions for structural business changes.

## Outputs

- Interactive Client Central report provides initial findings.
- Share the analysis with relevant colleagues easily.
- Drill down for further details.

## Project duration

From one day.



# Assess

The Assess Package is an in-depth assessment for S/4HANA which gives you the opportunity to assess the technical and functional feasibility of converting your system, and the quality of your financial and material data for migration. This puts you in a position to start cleansing your data, before or in parallel with your POC.

The benefit of doing an in-depth assessment is that you gain total visibility on the different workstreams that are involved in the S/4HANA conversion.

## Assess Package

### S/4HANA business case development includes:

- Business Value Management (industry peer benchmarking)
- Business Process Insights (process performance indicators and value driver identification)
- Intelligent enterprise Transformation Navigator (guidance for your transformation roadmap)

### S/4HANA Assessments (technical, functional, data and target architecture) include:

- SAP Readiness Check execution and evaluation
- Enhanced S/4HANA readiness checks execution and evaluation
- Custom code analysis
- Volume and sizing analysis
- Financial data quality
- Migration approach assessment
- Target Architecture advisory for UX and analytics strategy recommendations
- ALM / Solution manager maturity review, technical readiness checks.



## Objectives

- Develop a high-level S/4HANA strategy.
- Provide an assessment of the technical and functional feasibility of an S/4HANA conversion (at the lowest cost possible).
- Create a hosted environment that prepares you for an S/4HANA conversion POC project.

## Outputs

- Readiness check report, including recommended Fiori deployment list.
- Innovation and optimisation pathfinder report.
- Business partner analysis report.
- Intelligent Enterprise target architecture presented via Visio/PowerPoint.
- Feedback workshop and presentation of findings.
- S/4HANA business case input.
- Recommended migration approach (subject to possible POC).
- Feedback workshop to present findings.

## Project duration

From four weeks.

# Approach Recommendation

We support all conversion approaches and offer the ability to reduce the footprint of your SAP systems by enterprise and/or time slice to deliver lean, business-aligned landscapes. Our approach results in smaller, leaner systems which increase agility for current and future upgrades. It allows you to take only the most recent history to S/4HANA, with older data (such as data required for compliance) being available via our SaaS web application Archive Central, retaining data structures and linkages.

## Greenfield

This approach involves a new ground-up configuration and implementation of SAP S/4HANA. An (optional) Model Company shell can be used as a starting base for the configuration; only open items and balances are moved into S/4HANA.

Use a Greenfields approach if your current system is on an old version that requires multiple step upgrades to get to the S/4HANA platform, is heavily customised, or has poor data quality. Benefits include that you can start with a clean slate, and the opportunity to adopt industry practice processes and implement new business models more easily.

## Hybrid

An advanced engineered solution to support business transformation without re-implementation where data and functionality is re-shaped. EPI-USE Labs' Data Sync Manager suite is used to create a new target system shell from a source SAP system. The configuration of the target system uses a mix-and-match from the source system along with new configuration. A slice of historical data (possibly from multiple source systems) is moved across and transformed to the target system using our SAP-certified solutions.

## Brownfield

Brownfield is an in-situ, technical conversion of an existing SAP environment to S/4HANA. Only mandatory technical and process changes are applied. Historical data is retained, as well as all previous configuration. Custom code is remediated for S/4HANA changes and delivered into the new S/4HANA system.

The Brownfield approach reduces change management risk and preserves all historical data. It is typically the quickest approach to technically move to the S/4HANA platform, but can require more effort to align with best practice processes and innovations if your system is highly customised.

## We accelerate S/4HANA conversion and implementation projects through innovation and expert teams

### Powerful software

- Delivers low risk and high predictability while reducing overall project cost and duration, lowering the barrier of entry to S/4HANA.
- Early, accurate insights with automated data profiling and system analysis.

### Specialist teams

- Business advisory, cloud, managed Basis services, testing, ERP and HCM specialists.
- Comprehensive methodology addressing business value discovery through to Application Lifecycle Management.
- Strong track record across industries and delivery support models (cloud, technical, functional).



# Verify

EPI-USE Labs offers a low-risk, lean, low-cost engagement to accelerate your decision-making process for S/4HANA adoption. The offer includes building a POC SAP system and converting it to S/4HANA.

As part of this process, we will upgrade S/4HANA (based on a copy of your environment) allowing users to become familiar with the solution.

## Verify Package includes:

- A consulting lead functional review of the SAP Readiness Check simplification items (which part of SAP are you using that might cause a problem or need to be replaced?); this is important because it may impact your future landscape
- All mandatory application-specific pre- and post- conversion steps for logistics including data consistency checks, material number extension preparation and the Material Ledger valuation
- All mandatory application-specific pre- and post-conversion steps for finance (including finance data consistency checks, customising migration for SAP Accounting and Credit Management and the finance data conversion to the Universal Journal)
- Business partner conversion (the mass conversion of vendors and clients to business partners we convert 'as is' without redesigning the Business Partner Model, using the quickest, least disruptive approach)
- Custom code remediation for HANA database (up to 200 objects)
- Technical software update and data conversion to S/4HANA.

## Objectives

- Provide recommendations on your S/4HANA strategy – whether to perform an S/4HANA upgrade or a greenfield install, based on the cost, risk and technical feasibility of a conversion.
- Develop a detailed 'playbook' for your productive conversion.

## Project duration

From 14 weeks.



# Transform

Accelerate your move to the SAP S/4HANA Digital Core using the power of our landscape management specialists, and put your organisation on the road map towards an intelligent enterprise. The offer includes the S/4HANA technical migration of a three-system SAP ECC landscape – Development (DEV), Quality Assurance (QAS) and Production (PRD).

## Transform Package includes:

- Three system landscapes S/4HANA Brownfields conversion (typical three system landscapes are DEV, QAS, PRD environments)
- Four conversion cycles performed for DEV, QAS, PRD Dress-Rehearsal and Production
- Fiori Launchpad configuration after the technical conversion (five Fiori apps will be set up and made operational).

## Objectives

- Migrate the current SAP ECC environment (DEV, QAS, PRD) using a Brownfields approach (technical upgrade of existing environment).
- Give the enterprise a competitive advantage by enabling predictive analytics and real-time reporting on the new S/4HANA platform.
- Start the intelligent enterprise journey by implementing the digital core. This will enable the organisation to drive process automation and innovation, unlocking new areas of growth and delivering exceptional experiences to the business partner network.

## Project duration

From 21 weeks.

*“The Transform Purdue project was an ambitious undertaking that required the right software and implementation partners for us to be successful. Moving to SAP S/4HANA allowed us to modernize our business processes, resulting in year-over-year cost savings while leveraging our SAP investment. Couple this with EPI-USE’s extensive reputation for transforming how higher education does business, and we had a winning combination. We look forward to our continued partnerships and supporting the university’s core mission to be a leading educator and expand knowledge sharing globally.”*

Victoria Farnsworth, Executive Director, IT Enterprise, Purdue University



# Optional services

## Optional services to the Verify Package include:

- HANA-ready hosting infrastructure for your POC environment, including data scrambling or data time-slice if required
- Unicode conversion
- New Fiori role creation (for broader roll out and building user consensus)
- Complete custom code remediation
- Fiori app configuration
- Data assessment to develop a data archiving and migration strategy
- Support for your business partner clean-up exercise
- New business process and innovation adoption
- Master Data Management Governance process review and framework implementation
- Access to risk assessment and remediation.

## In addition, optional services to the Transform Package include:

- Additional SAP ECC landscape for S/4HANA migration (pre-production or rehearsal environments)
- Risk assessment and remediation
- Hyper-care support for a month after go-live.





# Innovation points

Phase	Pre-flight	Assess	Verify	Transform
	Get Early Insights Rapid environment assessment	Prepare for the upgrade. Lay a firm foundation and assess the options, implications and value	Proof of concept migration. A low-risk, lean, low-cost engagement to accelerate decision making based on a real S/4 system	Full productive migration. Migrate to the S/4 digital core and move your organization towards the intelligent enterprise
Innovation points	Interactive cloud-based technical analysis report	Consultant driven advisory from technical & functional experts	Accelerated sandbox with flexible cloud hosting	Test data provisioning
	Data-driven understanding of the starting point. Functional and business object footprint	Business process insights & innovation opportunities	System Slice / data redaction for POC	Secure and compliant production copies for testing
	Input on size, complexity to support budgeting and planning	Target Architecture, Solution map, licensing and roadmap	Initial runbook with upgrade steps unique to your system	Lean, right-sized landscape
	Feasibility/complexity of a hybrid approach	Pre-projects & S/4 migration approach recommendation	Validated roadmap & indicative flight-plan for full productive migration	Hybrid conversion that re-shape systems and data

## Why journey to S/4HANA with EPI-USE Labs?

- Access to solution and subject matter experts who can give advice on business, functional and technical matters best suited to your unique environment and ideal future landscape.
- Advice from SAP specialists for the speedy resolution of any migration issues related to the SAP technical environment.
- Access to Enterprise Architects who will generate your road map to move towards an intelligent enterprise, enabling you to become a more competitive player in the market.
- The hardware environments to successfully deploy and run your POC solution.
- Executive involvement to ensure that any challenges are resolved as a matter of urgency, not affecting the timelines and quality of work we have promised.
- Part of a global group (groupelephant.com) with significant productised IP to accelerate your move to S/4HANA, and the comfort of knowing that we've done it many times before.

As a global software solutions and managed services company, EPI-USE Labs helps you to maximise the performance, management and security of your SAP® and SAP SuccessFactors® systems. Our clients tell us every day how we have transformed their business operations. Contact us to find out how we can help you solve your business challenges.