

Getting maximum value from your SAP VAR delivered support.



SAP VAR Support Partner review | Free workshop

As the SAP[®] deadline for reviewing and perhaps changing your VAR Partner agreement looms (30 September), we are delighted to offer our affiliate partner's free VAR Partner Review Workshop. This year we are able to carry out these valuable and popular workshops on site again, but we also recognise that online assessments have proved to be just as effective. So, the choice is yours.

We understand the importance and value of your SAP investment. Just as important is the partner you select to protect your investment. Working with our sister company, G3G, EPI-USE Labs is large enough to have specialists in your industry, but small enough to care about helping your business succeed.

While our workshops are free and we focus on your business support, we're not entirely altruistic. We also use these workshops as an opportunity to develop our flexible support model, allowing us to cater for the increasing complexity and diversity of our clients' needs.



Nothing to lose | Everything to gain

This free workshop will ensure you are maximising the return on your SAP investment. We will also advise you on any areas your current VAR Partner should, but may not, be covering. This gives you the opportunity to address these issues and proactively improve the value you should expect from your VAR Partner. **At the very least, you will establish whether the service you are getting from your current VAR Partner is good value and covers all your foreseeable needs.**

Of course, we'd like to showcase G3G's VAR Support offering. This flexible, bespoke support provides you with a dedicated Service Delivery Manager and industry specialists who quickly become aligned to your in-house team. We want to give you the opportunity to join the increasing number of EPI-USE Labs' clients who have discovered they can enjoy the benefits of our affiliate company's market-leading VAR support and reduce their costs. We will give you an honest assessment of your current position and explore any areas where we might be able to improve the service you currently get and save you money.



Industry experts are ready to help you maximise the return on your SAP VAR support investment. During your workshop we will help you:

- Discover how to reduce support costs without compromising service delivery.
- Learn how to control and flex your SAP licence position based on real usage data.
- Identify areas where your business can show tangible benefit from additional support or expert advice.

Why are we offering a FREE workshop?

Because we are confident that working with our sister company, G3G, we can provide a better service and lower the cost of your existing VAR Support contract.