

Overcome Cloud Uncertainty With Our W.H.A.L.E. Assessment



W.H.A.L.E. Assessment: Workload Holistic Assessment and Licensing Evaluation

You're facing major cloud migration decisions, but do you have the complete picture?

- + Are you overpaying for unused or unnecessary licenses?
- + Which systems should be migrated first to maximize ROI?
- + What will your workloads really cost once they're running in AWS?
- + What risks could delay your timeline or inflate your migration costs?

Migrating to AWS is a strategic move to modernize infrastructure, boost performance, and optimize costs — but without clear guidance and upfront insights, organizations risk inefficiencies, hidden costs, and missed opportunities.

The **no-cost** W.H.A.L.E. Assessment, funded by AWS and delivered by EPI-USE, gives you the answers by providing **clear, actionable insights** before you move.

Additional W.H.A.L.E. Assessment Benefits

- ✓ **Migration Readiness**
Understand technical risks and ensure workloads are fully prepared for AWS migration.
- ✓ **Cost Optimization**
Reduce unnecessary spend by aligning infrastructure and licensing with actual usage.
- ✓ **Resource Visibility**
Gain insight into your existing environment, dependencies, and usage patterns.
- ✓ **Modernization Roadmap**
Receive a customized plan for transitioning to cloud infrastructure efficiently.
- ✓ **Informed Decision-Making**
Support stakeholder alignment with clear, data-backed recommendations.

Your Path to Confident Cloud Migration



Optimization and Licensing Assessment

Assess the consumption, cost, and provisioning of your Windows workloads on premises and in AWS



Scope Workloads

Determine prospective workloads to optimize



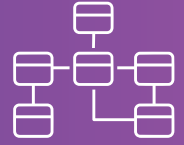
Collect Data

Collect utilization data for workloads, using Migration Evaluator or third-party tooling



Analyze

AWS or APN Partners analyze the data to model cost and optimization scenarios



Plan

Review the results of your W.H.A.L.E. assessment, build your business case, or start a migration POC

GET MORE DETAILS NOW

What You Will Gain: Proven Results

BUSINESS IMPACT

- 45%** reduction in SQL Server licensing costs
- 77%** reduction in Windows Server costs
- 30%** faster migration timeline
- 3x** savings vs. traditional workload costs

Source: ESG report commissioned by Evolve Cloud Services, 2022

TECHNICAL TRANSFORMATION

- + Complete infrastructure inventory
- + License optimization and right-sizing strategy
- + Enhanced financial transparency for TCO
- + End-of-support risk assessment

"Through the W.H.A.L.E. assessment, we **discovered opportunities to reduce our SQL licensing costs by 50%** through consolidation, identified zombie machines we didn't know existed, and gained complete clarity on our BYOL options. It gave us everything we needed to move forward with confidence in our cloud journey."

— **Scott McBride, Chandler Concrete**

READY TO START YOUR CLOUD MIGRATION?

1. Schedule your complimentary 30-minute call
2. Begin your W.H.A.L.E. Assessment
3. Receive your results within 2 weeks

CLAIM YOUR NO-COST W.H.A.L.E. ASSESSMENT

Alternatively, get in touch with us at: aws@epiuse.com