



PASS
Data Community
SUMMIT



Why AWS for your SQL Server workloads

Chris Townsend, EPI-USE Sr. Solution Architect

Tom Staab, AWS Sr. Partner Solutions Architect



Chris Townsend



Senior AWS Solutions Architect

EPI-USE Services for AWS

- AWS Certificated for 7 Years
- 15+ Years in IT
- Well Architected Partner Trained
- AWS Immersion Days Certified
- AWS UserGroup Leader
- Microsoft Workloads Background

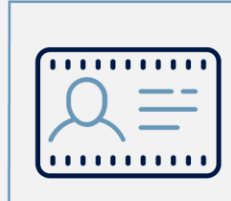


Chris.Townsend@epiuse.com





- Immersion Day
- Solution Provider
- SAP Services Competency
- Managed Service Provider
- Migration Services Competency
- Public Sector Solution Provider
- Well-Architected Partner Program
- Amazon EC2 for Windows Server Delivery
- AWS Microsoft Workloads Services Competency



24
Cooperatives set up
and running rural enterprises since
1994



7
Hubs and Community
Centres set up directly
impacting the
local communities



620
Bicycles distributed
in Limpopo and
Northwest Province



3
Beeline fencing initiatives
to give job opportunities and income to
the local communities



Total lives impacted, approx.
500,000
direct and indirect beneficiaries



Tom Staab



Senior Partner Solution Architect

AWS

- 34 Years in IT
- Microsoft Workloads Background
- 24+ Years with SQL Server
- Speaker at SQL Saturdays, AWS Summits, PASS Summit, & re:Invent

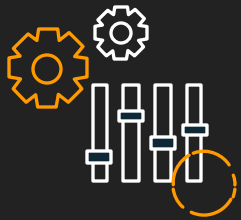


tstaab@amazon.com

EPI·USE[®]



Advantages of AWS for Microsoft workloads



**BREADTH &
DEPTH**



**RELIABLE &
SECURE**



**BEST
PERFORMANCE**



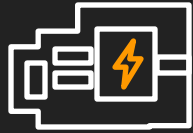
**LOWER
TCO & FLEXIBLE
LICENSING**



**INNOVATION &
EXPERIENCE**

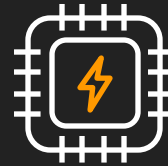
Nitro System is the foundation of AWS

Nitro Card



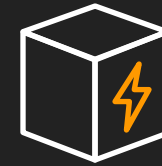
Local NVMe storage
Elastic Block Storage
Networking, monitoring, and security

Nitro Security Chip



Integrated into motherboard
Protects hardware resources

Nitro Hypervisor



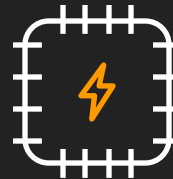
Lightweight hypervisor
Memory and CPU allocation
Bare metal-like performance

Nitro Enclaves



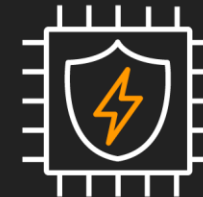
Isolated environments for highly sensitive data processing
Utilizes EC2's Isolation Technology

Nitro SSD



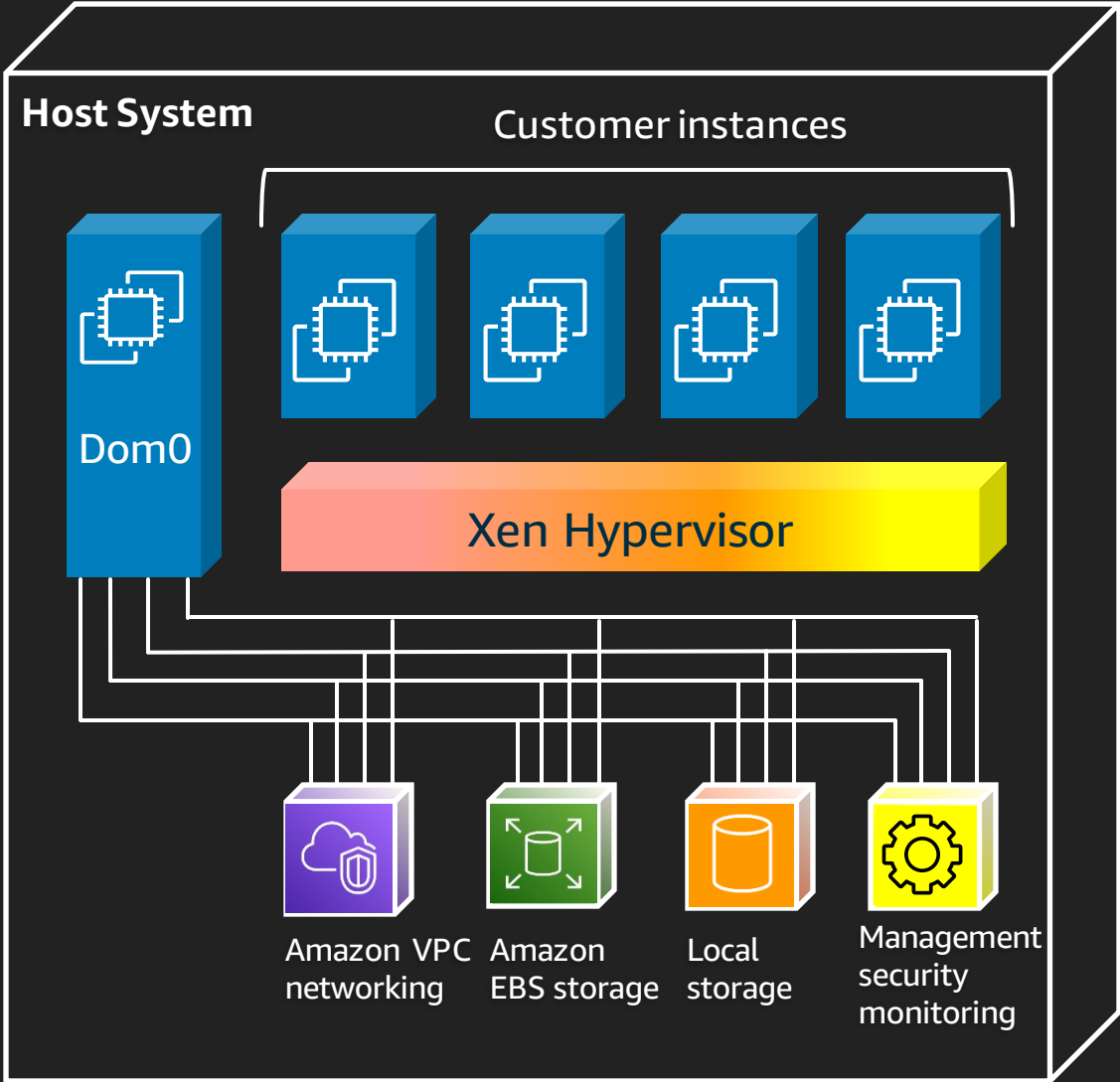
60% lower I/O latency
Firmware Upgrades w/o Interruption
Encryption at rest

Nitro TPM

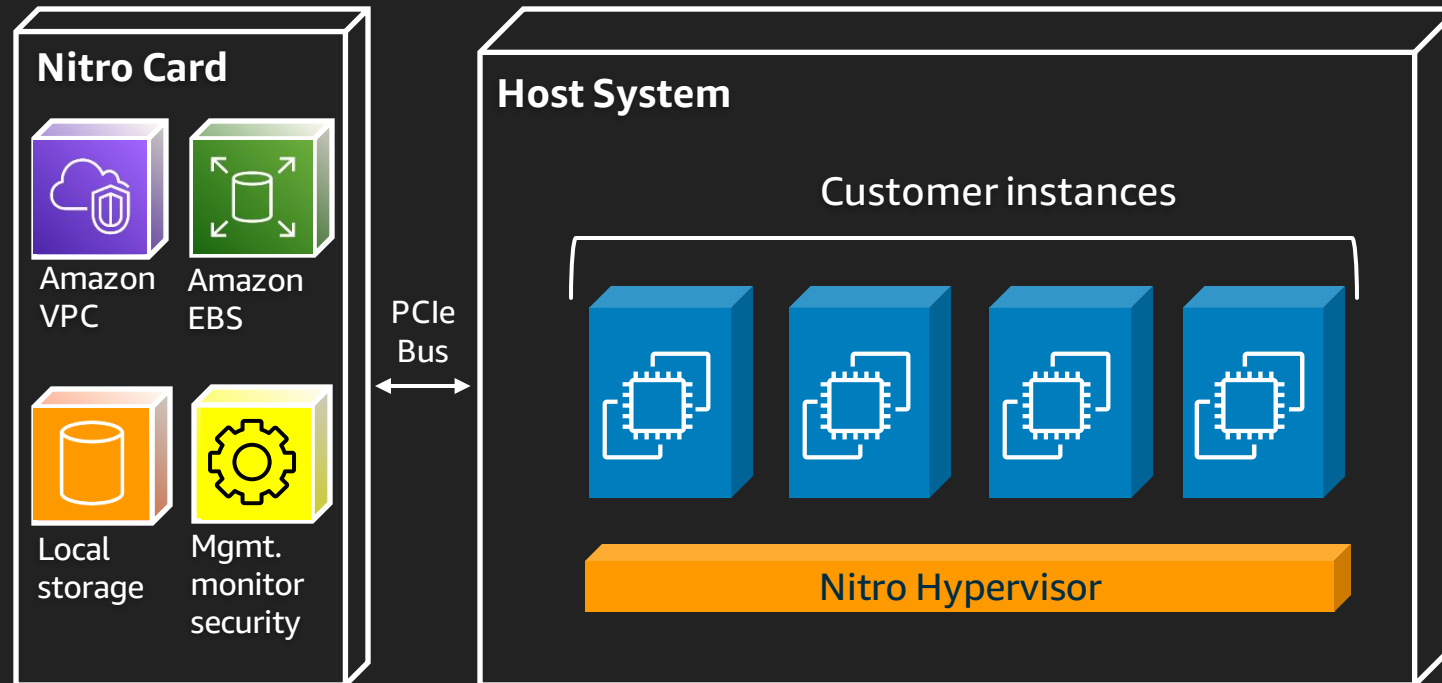


TPM 2.0 specification
Cryptographic attestation of instances integrity

Before Nitro ...

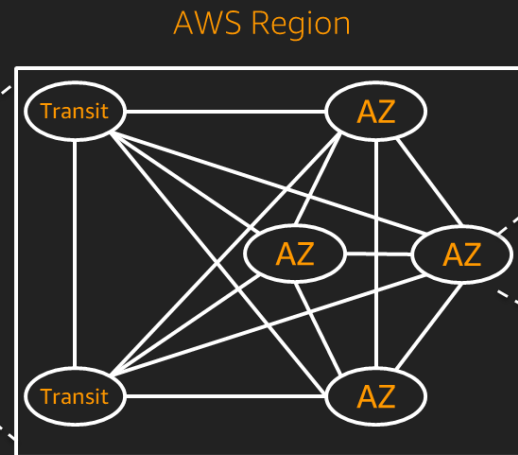


With Nitro



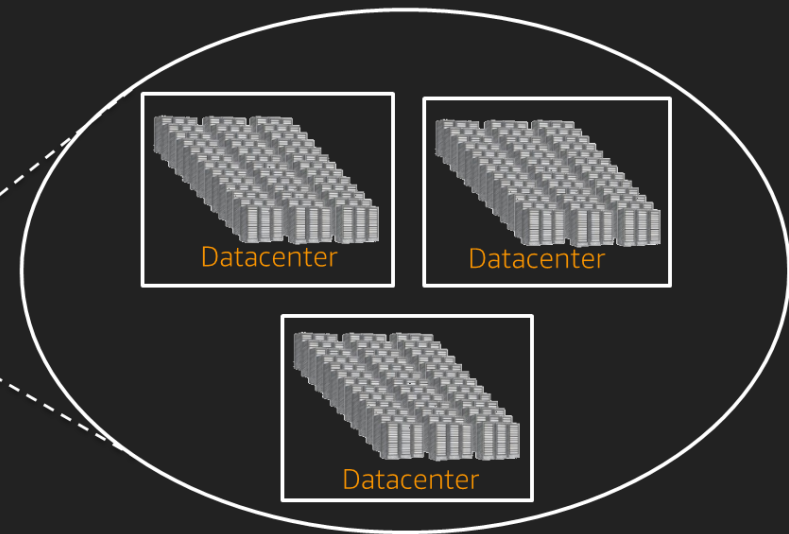
AWS Region Design

AWS Regions are comprised of multiple AZs for high availability, high scalability, and high fault tolerance. Applications and data are replicated in real time and consistent in the different AZs



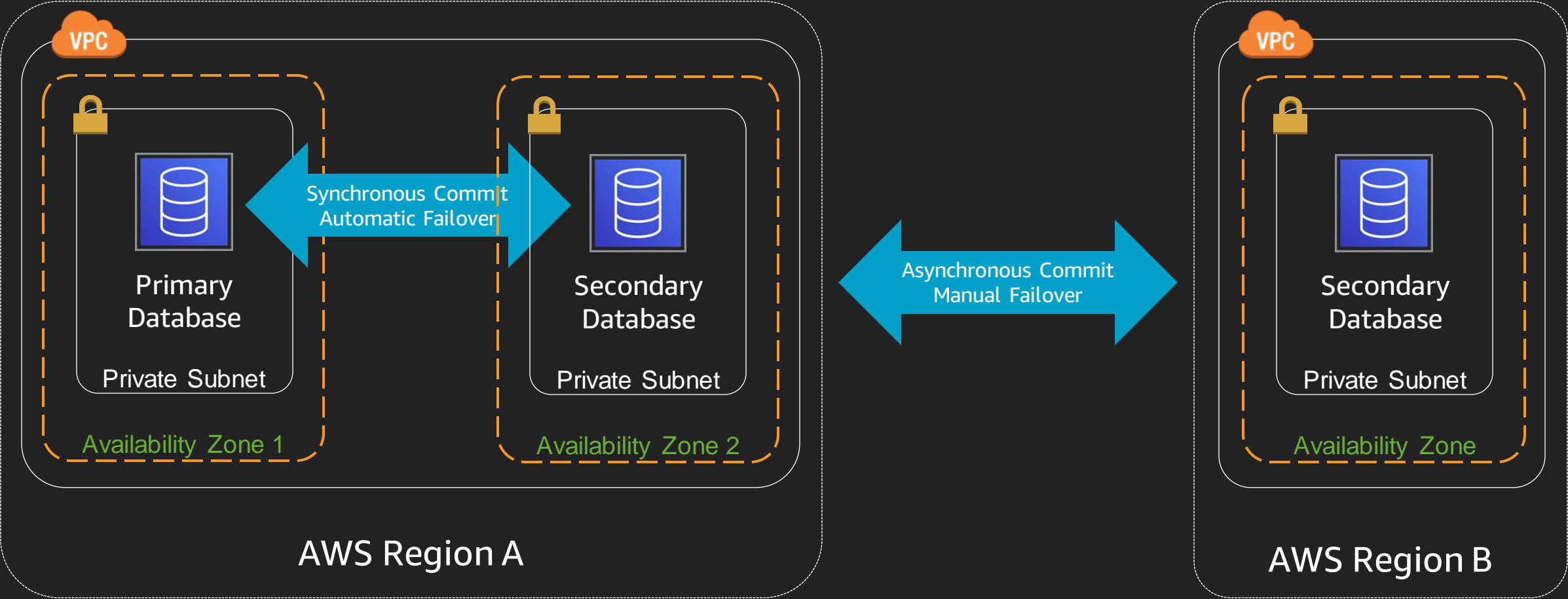
A Region is a physical location in the world where we have multiple Availability Zones.

AWS Availability Zone (AZ)



Availability Zones consist of one or more discrete data centers, each with redundant power, networking, and connectivity, housed in separate facilities.

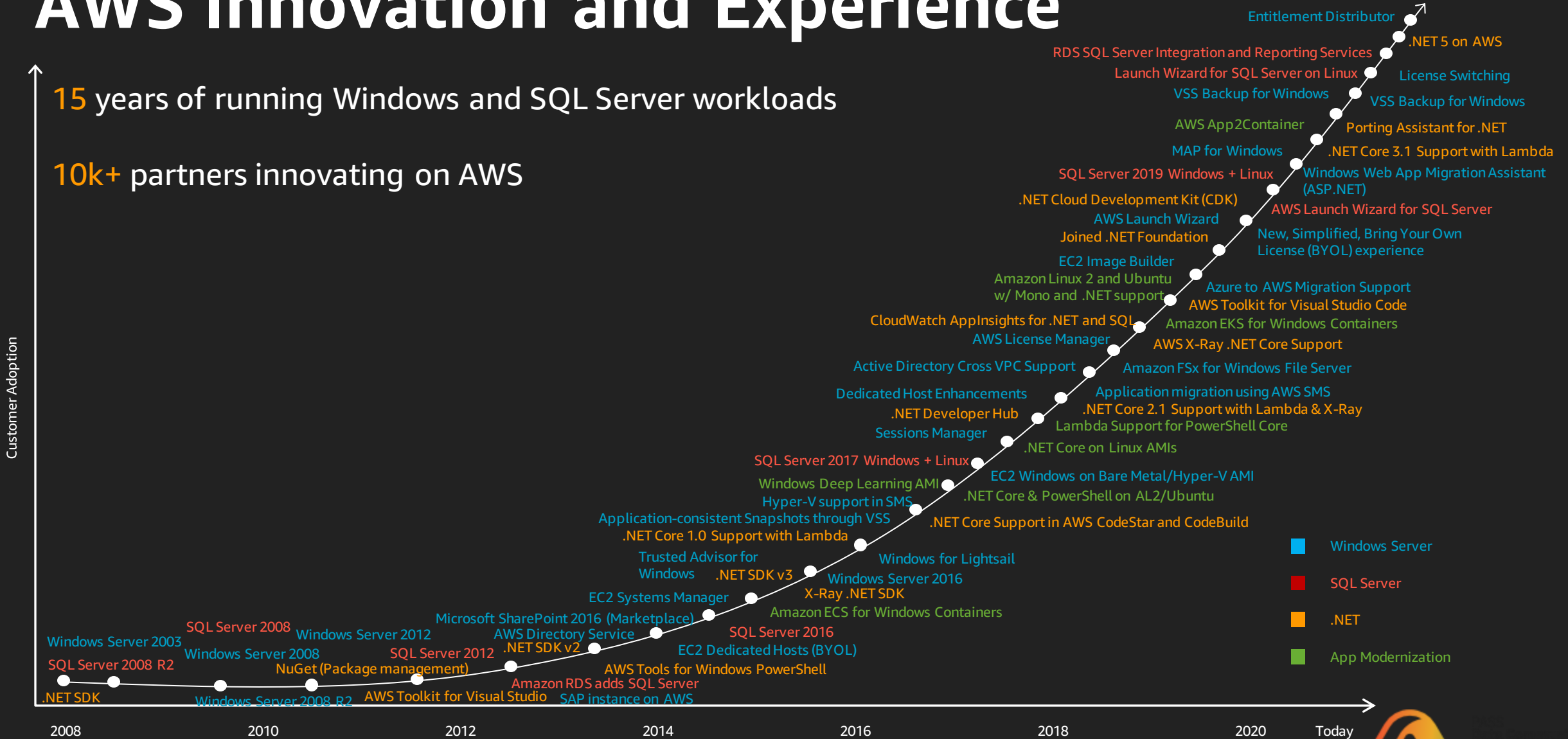
High Availability and Disaster Recovery



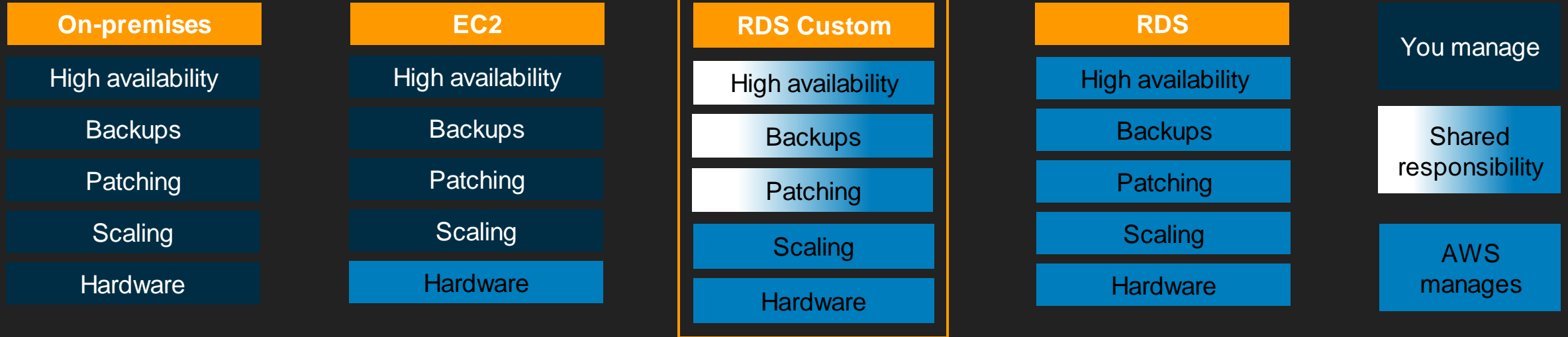
AWS Innovation and Experience

15 years of running Windows and SQL Server workloads

10k+ partners innovating on AWS



AWS Options for Your SQL Server Workloads



AWS Purpose-built databases



Relational

Referential integrity, ACID transactions, schema-on-write



Key value

High-throughput, low-latency reads and writes; endless scale



Document

Store documents and quickly access querying on any attribute



In memory

Query by key with microsecond latency



Graph

Quickly and easily create and navigate relationships between data



Time series

Collect, store, and process data sequenced by time



Ledger

Complete, immutable, and verifiable history of all changes to application data



Wide column

Scalable, highly available, and managed Apache Cassandra-compatible service

AWS service(s)



Common use cases

Lift-and-shift, ERP, CRM, finance

Real-time bidding, shopping cart, social, product catalog, customer preferences

Content management, personalization, mobile

Leaderboards, real-time analytics, caching

Fraud detection, social networking, recommendation engine

IoT applications, event tracking

Systems of record, supply chain, health care, registrations, financial

Build low-latency applications, leverage open source, migrate Cassandra to the cloud

Which is right for me?

What licensing model should I choose?

How much customization and control do I need?

What is my team's level of expertise?

Do I want to stay with SQL Server or go open source?

Who can help me do this?

EPI-USE Services for AWS



AWS Managed Services

After a client goes live with AWS, they still need to support the environment. EP-USE has the team, tools, and automated systems to support enterprises' AWS environments.



Cloud Migrations

AWS migration services are fast, convenient and cost-effective.



Microsoft Workloads on AWS

Deployment, Migration, Modernization, Optimization, and Management of Windows Server and Microsoft SQL Server instances.



AWS Well-Architected

A Well-Architected Framework is a set of core strategies and base practices for architecting systems in the cloud.



Billing as a Service

Enhanced billing support with optimized recommendations facilitating cost reductions for your AWS spend.



Data Analytics

Intelligent, data-driven solutions using AWS



SAP on AWS

Deployment, hosting and managed services of SAP systems.



Desktop-as-a-Service

Enable access to apps and data while providing cost efficiencies and security compliance.

Discovery – Portfolio Data Gathering



Application

- Owners & Business Impact
- Technology Stack
- Infrastructure Requirements



Server

- Physical/virtual
- OS version
- License Requirements
- CPU, RAM, Disk type, utilization



Network

- Device type
- Firewall rules
- Network connection
- Data Compliance



Storage

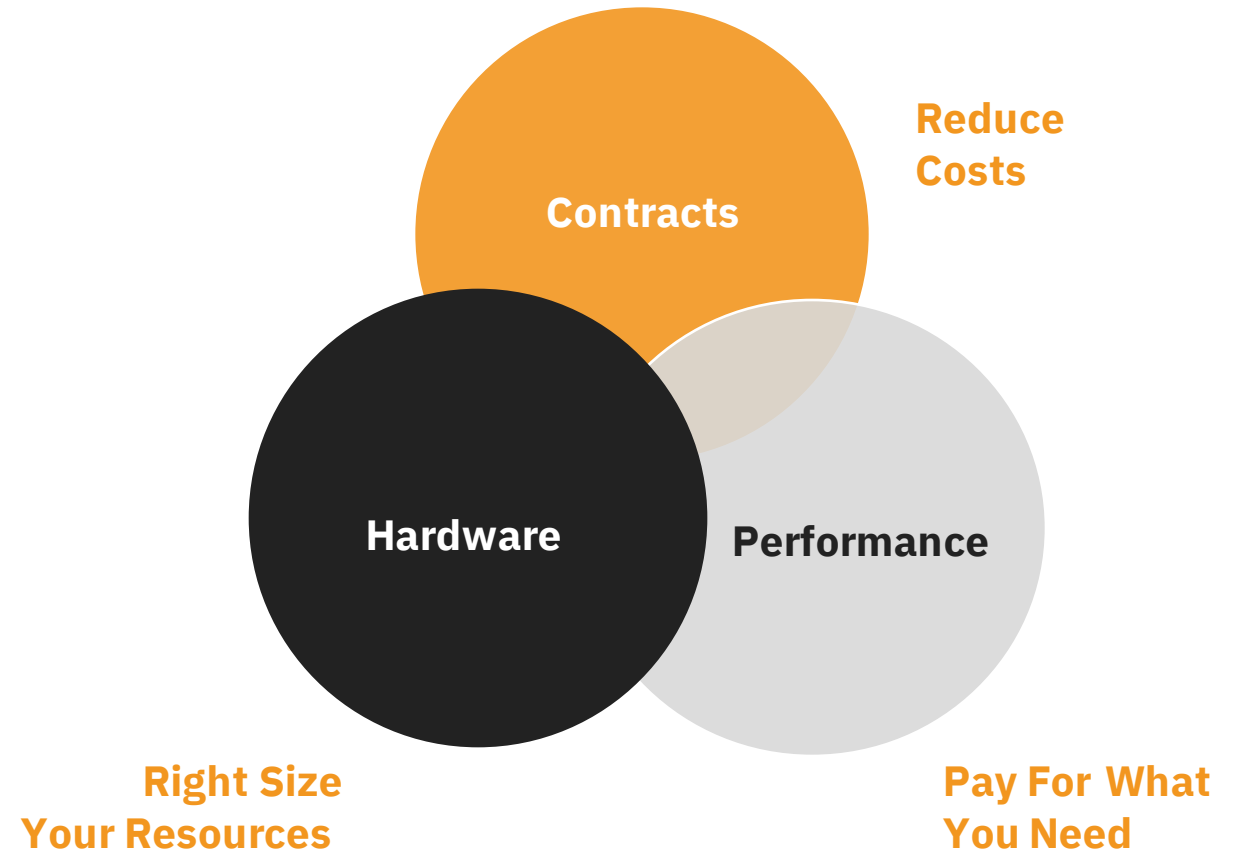
- Type
- Capacity
- Utilization
- Performance requirements

Windows Holistic Application and Licensing Evaluation



What is an W.H.A.L.E. assessment?

*The third-party licenses cost is on average 3 times the total cost of running these workloads in the AWS cloud. **Licensing really matters!***



W.H.A.L.E: Value provided from the assessment

- Server inventory and utilization
- License inventory, optimizations, and review
- Right sized workloads and AWS costs

WS Version	Servers	%of Estate OS Support Cycle	
<= WS 2008 R2:	51	14%	Unsupported (2008/R2)
- WS 2012	68	19%	Extended Support (2012/R2)
- WS 2012 R2	106	30%	Extended Support (2012/R2)
- WS 2016	88	25%	Extended Support (2016)
- WS 2019	42	12%	Mainstream Support until 01/2024
- WS 2022	0	0%	Mainstream Support until 01/2024
WS Total:	355	100%	
SQL Version	SQL Instances	%of Estate OS Support Cycle	
<= SQL 2008 R2:	3	23%	Unsupported (2008/R2)
- SQL 2012	3	23%	Unsupported (2012)
- SQL 2014	1	8%	Extended Support (2014)
- SQL 2016	4	31%	Extended Support (2016)
- SQL 2017	0	0%	Mainstream Support until 10/2022
- SQL 2019	2	15%	Mainstream Support until 01/2025
SQL Total:	13	100%	

Time In Use %	
In-Use	22.52
Idle	40.88
Zombies	8.98

of zombies: 47

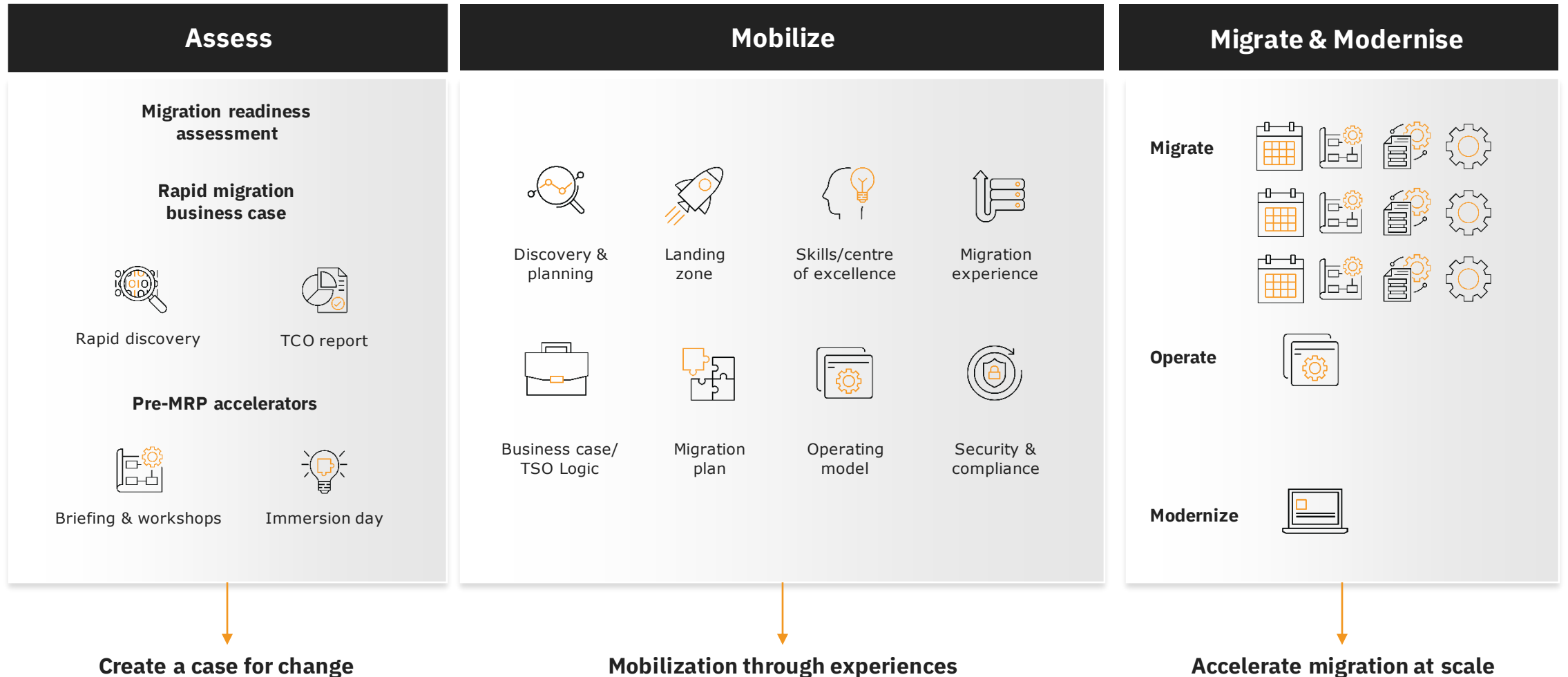


Environment and Licensing	
Zombies	8.98 (47 zombie servers removed from future state modeling)
SQL Servers	13
SQL Edition	Enterprise (2012) Standard (2008 R2, 2012, 2014, 2016, 2019)
Windows Servers	305 (288 after right-sizing)
RHEL/Linux Servers	178 (166 after right-sizing)
Windows Desktops	16 (removed from pricing)

AWS Migrations



AWS Migration Methodology



SQL Server Feature Comparison

Amazon RDS for SQL Server

2014, 2016, 2017, 2019, 2022

SQL Server on Amazon EC2

2005*, 2008*, 2008 R2*, 2012, 2014, 2017, 2017, 2019, 2022

Editions Supported:

Express, Web, Standard, Enterprise

High Availability:

Multi-AZ Deployment

Self-managed; AlwaysOn, Mirror, Log Ship

Encryption:

Encrypted Storage using AWS KMS (all editions); TDE Support

Authentication:

Windows & SQL Server Authentication

Backups:

Managed automated backups

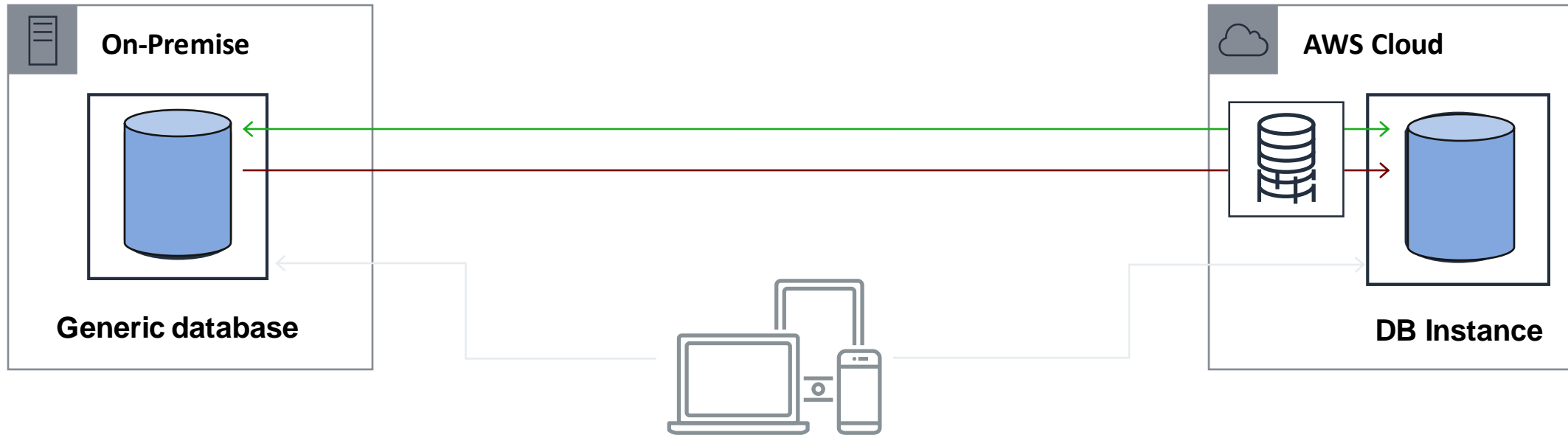
Maintenance plans & 3rd party tools

Maintenance:

Automatic software patching

Self-managed

AWS Database Migration Service



Start a replication instance

Connect to the source and target

Select tables, schemas, or databases

Let DMS create the target objects

Move data and synchronize objects

Switch applications when ready

AWS Schema Conversion Tool

The AWS Schema Conversion Tool (AWS SCT) helps automate many database schema and code conversion tasks when migrating from source to target database engines

Features

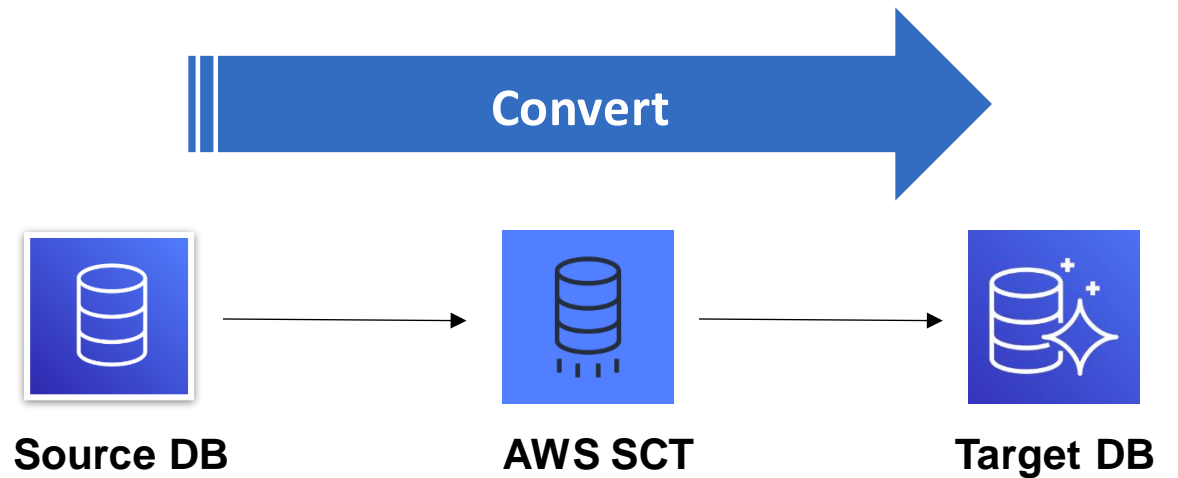
Convert database schema

Convert embedded application code

Code browser that highlights places where manual edits are required

Secure connections to your databases with SSL

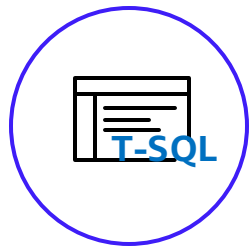
Assessment report includes executive summary, migration effort, suitable target, recommendations on conversion, backup and linked server changes.



AWS BabelFish for Aurora PostgreSQL

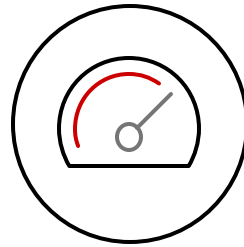
Migrate SQL Server applications to PostgreSQL in a fractions of the time compared to a traditional migration.

Keep existing queries



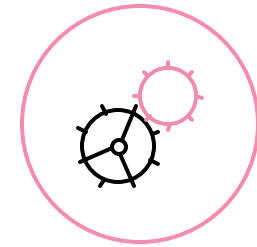
Translation layer enables Aurora PostgreSQL to understand Microsoft SQL Server's proprietary T-SQL

Accelerate migrations



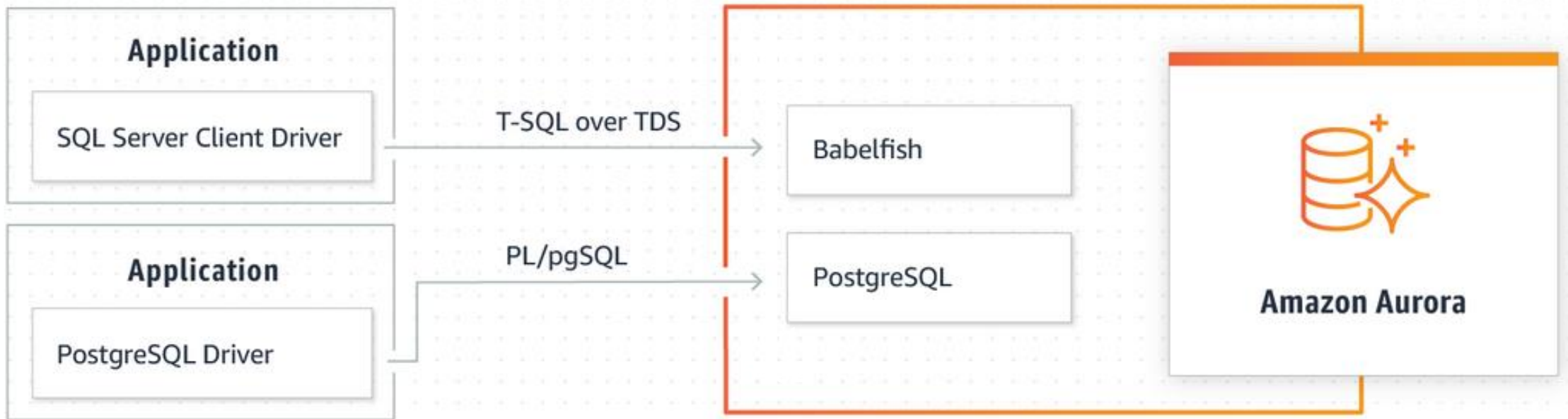
Lower risk and complete migrations faster, saving you months to years of work

Freedom to innovate



Run T-SQL code side-by-side with new open source functionality and continue developing with familiar tools

AWS Babelfish Architecture



AWS Managed Services



Managed Support from EPI-USE



24/7 AWS/Server environment monitoring



L1 & L2 shared resource support w/L3 supervision



Assistance with any ad hoc support requests



24/7 support via email, via phone 8am-5pm (US ET)



Constant malware scanning & mitigation, if needed



Ongoing backup and DR management



System patch updates as needed



AWS fee management & cost optimization

Thank you

Lets Chat! Stop by Booth 411

Chris Townsend

chris.townsend@epiuse.com

Tom Staab

tstaab@amazon.com

